

Blackboard Consulting Contract Review



Institutions should review and analyze the contractual relationships that provide essential services to the campus. Outside vendors and other third party partners should be evaluated to determine the footprint they leave on campus, as well as how effectively they support the campus card program and the institution's mission.

The result of effective contract assessment is improved business efficiency, clear understanding of business needs, and a better student experience.

Blackboard's Contract Review service helps examine the service contracts that impact the campus card program. A key outcome is to compare contract performance with the goals of your campus card program and vendor agreements. From these assessments, Blackboard will devise strategies for enhancing the value of these contracts to best meet the institution's long-term objectives.

Whether on-campus, off-campus or online, Blackboard Consulting can help outline and prioritize performance milestones and develop a project plan to help campuses negotiate contracts on a timely basis that will enable campus operations to run more efficiently.

Blackboard consultants will meet with each campus for multiple days to assess the current state of their campus card implementation and relationships with the various service providers. Blackboard will also work with campus leadership to schedule key stakeholder and executive-level meetings in order to best determine the needs, problems, opportunities and vision fit for the various service vendors.

In addition, Blackboard will define and document short and long term tactical objectives and suggest a plan to achieve the defined goals. A customized implementation timeline will be provided. Further, Blackboard will suggest an assessment process that tracks progress towards achievement of the goals and contract fulfillment.



Specific objectives may include the following:

- Review of vending, card production, dining, and laundry contracts and actual performance of the service.
- Compare contract performance to industry leading practices and campus needs.
- Interview contract stakeholders.
- Determine service and contract balance of priorities.
- Review overall value of the individual contracts and fulfillment of campus expectations.
- Identify and suggest changes to current contracts with service providers.
- Develop a project plan to negotiate contracts on a timely basis.
- Outline and prioritize milestones.



Blackboard Contract Review Service Helps Clients:

- Examine the various contracts that impact the performance of the campus card program.
- Maximize the overall value of the contracts to the operation of the card program.
- Formulate suggestions that will make a significant impact on the overall student experience.

Specific Blackboard Deliverables:

- Interviews on-site with primary stakeholders
- Review of all service contracts impacting the card program
- Financial impact evaluation
- Final report of suggested changes and timeline

The final Contract Review Report includes detailed recommendations, strategies, and steps that will help clients maximize the value of their Blackboard commerce and security management solution. This comprehensive report will cover all key issues associated with the visit. It will serve as the guide to both short term solutions and long term strategies.

Getting Results:

Blackboard has provided many institutions with the guidance to achieve their operational and long-term goals. Ensure your card program and service vendor's long-term success.

For more information about Blackboard Consulting Services, please contact us at transact@blackboard.com or call 800-528-0465 ext. 2.

